



# Shyam Metals and Energy Limited (SMEL)

## SMEL reports strong performance for Q2 & H1 FY22

Investor Release

**Kolkata, West Bengal, 8<sup>th</sup> November 2021;** Shyam Metals and Energy Limited (SMEL), a leading integrated metal producing company based in India with a focus on long steel products and ferro alloys and amongst the largest producers of ferro alloys announced its Unaudited Financial Results for the Quarter and Half Year ended 30<sup>th</sup> September 2021

### Revenue from Operations

**Rs. 2,494 crores**



### EBITDA

**Rs. 624 crores**



### Profit After Tax

**Rs. 410 crores**



### Key Consolidated Financial Highlights:

Particulars (Rs. Crs.)	Q2 FY22	Q2 FY21	Y-o-Y	Q1 FY22	Q-o-Q	H1 FY22	H1 FY21	Y-o-Y
Revenues	<b>2,494.3</b>	1,335.2	87%	2,465.0	1%	<b>4,959.4</b>	2,247.0	121%
EBITDA	<b>624.0</b>	260.3	140%	687.6	-9%	<b>1,311.7</b>	412.2	218%
EBITDA Margins (%)	<b>25.0%</b>	19.5%		27.9%		<b>26.4%</b>	18.3%	
Profit After Tax	<b>410.3</b>	159.6	157%	458.0	-10%	<b>868.3</b>	240.0	262%
PAT Margins (%)	<b>16.4%</b>	12.0%		18.6%		<b>17.5%</b>	10.7%	

### Per Tonne Realizations (Product Wise Details)

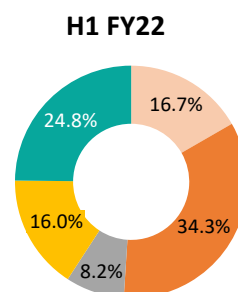
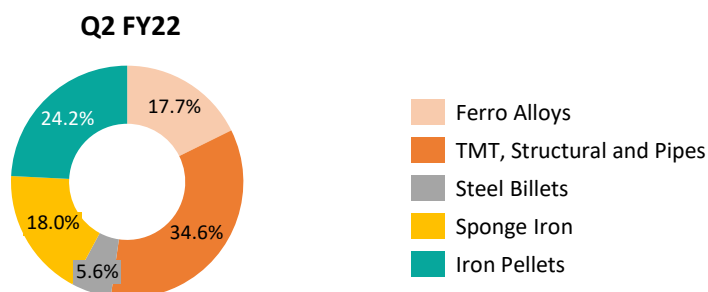
Per Tonne Realizations (Rs.)	Q2 FY22	Q2 FY21	Y-o-Y	Q1 FY22	Q-o-Q	H1 FY22	H1 FY21	Y-o-Y
Ferro Products	<b>1,02,550</b>	63,204	62%	95,361	8%	<b>99,057</b>	63,412	56%
Finished Steel	<b>45,730</b>	32,682	40%	46,304	-1%	<b>46,012</b>	32,394	42%
Steel Billets	<b>41,533</b>	27,952	49%	41,906	-1%	<b>41,778</b>	27,307	53%
Sponge Iron	<b>29,052</b>	18,139	60%	28,600	2%	<b>28,853</b>	17,097	69%
Iron Pellets	<b>13,830</b>	6,150	125%	14,243	-3%	<b>14,038</b>	5,802	142%

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## Sales Volumes (in Tonnes)

Volumes (in tonnes)	Q2 FY22	Q2 FY21	Y-o-Y	Q1 FY22	Q-o-Q	H1 FY22	H1 FY21	Y-o-Y
Ferro Products	41,966	37,770	11%	39,666	6%	81,632	56,880	44%
Finished Steel	1,83,834	1,46,563	25%	1,77,882	3%	3,61,716	2,44,642	48%
Steel Billets	32,584	59,194	-45%	62,282	-48%	94,866	1,28,688	-26%
Sponge Iron	1,50,477	87,417	72%	1,18,049	27%	2,68,526	1,37,643	95%
Iron Pellets	4,25,530	4,35,018	-2%	4,31,536	-1%	8,57,066	8,04,328	7%

## Revenue Breakup



## Blended EBITDA per tonne

Particulars	Q2 FY22	Q2 FY21	Y-o-Y	Q1 FY22	Q-o-Q	H1 FY22	H1 FY21	Y-o-Y
Blended EBITDA per tonne (Rs.)	17,008	8,880	92%	19,196	-11%	18,089	8,067	124%

## Update on on-going Capex

- Capacity to increase from 5.71 MTPA to 11.54 MTPA. Target completion between FY22 and FY25. Total Capex Cost would be aggregating to ~Rs. 2,960 crores
- Projects Completed\*:

Products	Capacity Added	Completion Date	Capex Cost Incurred
Iron Pellets	1.20 MTPA	November 2021	Rs. 159 crores
Sponge Iron	0.28 MTPA	November 2021	Rs. 80 crores
	0.44 MTPA	December 2021	Rs. 160 crores
Long Products	0.20 MTPA	November 2021	Rs. 35 crores
SMS	0.05 MTPA	November 2021	Rs. 13 crores
Aluminium Foil	0.04 MTPA	November 2021	Rs. 261 crores
Captive Power Plant	40 MW	November 2021	Rs. 110 crores



# Shyam Metals and Energy Limited (SMEL)

## **Commenting on the Results, Brij Bhushan Agarwal, Vice Chairman & Managing Director said**

*"We are pleased to inform that the Board has declared an Interim Dividend of Rs. 2.25 per equity share (FV of Rs. 10 each). We are extremely excited about our growth journey to become a strong brand to reckon with. In line with our vision, we have roped in Mr. Salman Khan as our brand ambassador.*

*SMEL continues to leverage its competitive strengths of raw material security, operational excellence, integrated business model with a strong distribution network to expand our presence and gain higher market share. We enjoy an extensive presence in our country's steel value chain. We have progressively de-risked and are working towards expanding our high value product portfolio.*

*The Company has reduced its debt by ~Rs. 467 crores in the first half of the year. This has resulted in reduced interest costs going ahead. As on date, SMEL is a net cash Company. SMEL has a net cash and cash equivalents of Rs. 757 crores as on 30<sup>th</sup> September 2021.*

*We have taken some planned shutdown in our plants at Jamuria and Sambhalpur in our pellets, sponge and finished steel units. We are continuously investing in advanced technologies to enhance production and are exploring opportunities to obtain synergies in our existing manufacturing plants. This will keep our operating costs low, which we believe is critical for remaining profitable."*

## **About Shyam Metals And Energy Limited (SMEL)**

SMEL is a leading integrated metal producing company based in India with a focus on long steel products and ferro alloys. We are amongst the largest producers of ferro alloys, one of the leading players in terms of pellet capacity and the fourth largest player in the sponge iron industry in terms of sponge iron capacity in India.

We have a diversified product mix which enables us to sell both intermediates and final products across the steel value chain. The Company has a consistent track record of delivering profitability since the commencement of our operations in Fiscal 2005.

SMEL has a rating of CRISIL AA- (Positive) for Long Term Bank Facilities, CRISIL A1+ (Positive) for Short Term Bank Facilities. SMEL is one of the least leveraged Steel Company in India.

## **Safe Harbor Statement**

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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